

Business segment

Contribution towards group revenue

HEALTHCARE

- Sunshine Healthcare Lanka Ltd.
- Healthguard Pharmacy Ltd.

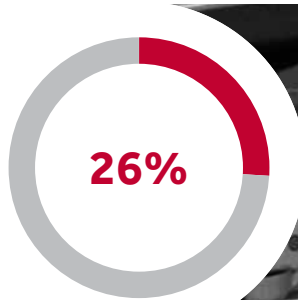
Built on long-term partnerships with trusted international and local principals, we provide comprehensive solutions for healthcare, pharmaceuticals and medical devices through these two fully-owned subsidiaries, with the latter covering the retail sector.



CONSUMER GOODS

- Watawala Tea Ceylon Ltd. (WTCL)

The largest branded tea company in the country. Its tea brands are trusted names in the domestic and international markets.



AGRIBUSINESS

- Watawala Plantations PLC
- Watawala Dairy Ltd.



ENERGY AND OTHER

- Sunshine Energy (Pvt) Ltd. (SEL)

70% subsidiary, SEL contributes to the national grid through three mini-hydropower and one rooftop solar plant with a combined capacity of 7.5 MW and is exploring other renewable energy sources.



Strategic alliances and partners

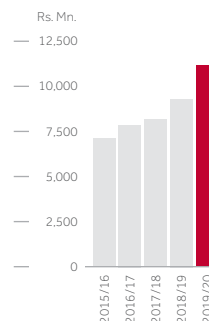


Performance highlights of the year

Revenue improved by 19.7% year-on-year to Rs. 11.2 Bn.

Healthguard provided approximately 13% of the sector revenue

Net profit increased by 38.6%



Outlook for 2020/21 and beyond

With 10.5% market share, looking for an increase in share through mergers and acquisitions.

Our Brands



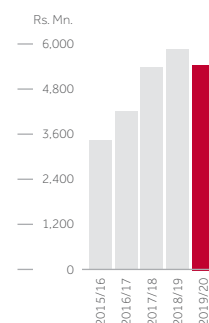
Business Partners

- Keells • Cargills • Arpico
- Laugfs • Sathosa

Revenue decreased by 7.0% year-on-year to Rs. 5.4 Bn.

Market leader in branded tea with 36% market share

Net profit decreased by 39.2%



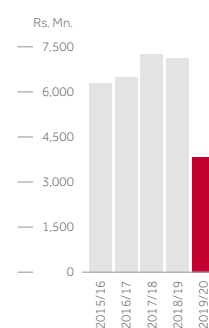
Continued investment in Zesta, Watawala, and Ran Kahata. Diversification of product portfolio with healthy beverages.



Revenue decreased by 46.1% year-on-year to stand at Rs. 3.8 Bn.

Palm oil sector drives the sector profitability

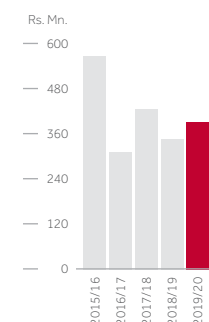
Net profit increased by Rs. 105 Mn.



Continued focus on palm oil, while looking to scale up dairy business and exit tea plantation business.



Energy revenue decreased by 12.1% to Rs. 393 Mn. due to unfavourable weather conditions and plant maintenance during the year



We are seeking to diversify our renewable energy generation to other sources such as solar, with the potential to significantly contribute to the annual 6-7% increase in the country's power demand.

We are a growing concern – with big plans to keep growing

With half a century under our belt, we are a conglomerate that consists of diverse subsidiaries spanning four vital sectors of our country's economy: healthcare, consumer goods, agribusiness, and more recently, renewable energy.

From our modest genesis in 1967, we have held true to the family values that have brought us this far. An entrepreneurial spirit, solid partnerships, strategic alliances with leading global companies, strong values, and a Strategy and Mission that's fit for the future – these are the elements that will drive us on from strength to strength.